

About MET : Road into Xecs

From our first project, MainVerse, to FLORASCAN-X today



WHO WE ARE

MET İleri Teknoloji Sistemleri

Robotics & automation technology developer

SME Technology Provider



- Based at Teknopark İzmir, Türkiye — with our own R&D lab and factory
- An agile R&D house with a track record of national TÜBİTAK projects
- Led by **Murat Merdin** , founder & coordinator

OUR ROAD INTO XECS

1

2023 • CALL 2

MainVerse — our entry into Xecs

Brought in as technology developer for a metaverse inspection digital twin — then stepped up to coordinate it, and the project was funded across every partner country.

2

OCT 2025 • CALL 5 • RIGA

Matchmaking Day — building the consortium

Arrived with the FLORASCAN-X idea. Latvia opened doors to Finland, Lithuania brought overlapping AI, Poland added berries, and a Dutch group joined to complete the greenhouse vertical.

3

TODAY

FLORASCAN-X — cross-sensor maps for agrifood & forestry

22 partners across 6 countries, including a major industrial player — Signify.

→

OCT 2026 • VIENNA

Next stop: the journey continues

Key Recommendations

Making the most of the Xecs Matchmaking Event — an SME perspective



1

Prepare well

Define clearly what kind of project and partners you are looking for before you arrive.

2

Be visible and proactive

Apply to present, request meetings early, and start discussions — don't wait to be approached.

3

Don't hesitate to approach larger companies

When you can explain your concrete contribution well, company size stops being a barrier.

4

Bring concrete material that shows your capabilities

Short videos of your products, facilities and infrastructure make your value tangible and memorable.

5

Stay open to unexpected but relevant partnerships

First contacts can grow into real consortia — for us, into FLORASCAN-X: 22 partners, 6 countries, incl. Signify.